THE HISTORY OF ISPARTA CHAMBER OF COMMERCE AND INDUSTRY (ISPARTA CCI)

The foundation of Isparta Chamber of Commerce and Industry in 1867 was testified by historical documents and its legal entity was granted in 1911.

The establishment of Isparta Chamber of Commerce and Industry dates back to 1867. On the other hand, according to the official records of either the Chamber or Turkish Union of Chambers and Exchange Commodities (TUCEC), Isparta CCI was established in 1911. Isparta CCI has explored a historical document that the Chamber was established in 1867 by Governor Şevket Bey and the document was sent to Turkish Union of Chambers and Exchange Commodities. Isparta CCI whose establishment was testified as 1867 has gained the title of the oldest Chamber of Turkey and has outpaced Istanbul Chamber of Industry.

The establishment of the Chamber, whose establishment is known as 1911, in 1867 as an amateur trade body and the establishment of a commercial market in Isparta were testified by the book titled ‘Böcüzade History’ written by Böcüzade Süleyman Sami. Isparta CCI presented the book to TUCEC in 2007 and testified the establishment date as 1867.

Isparta CCI was established by Governor Şevket Bey in 1867. Şevket Bey serving as a Governor led to the establishment of the Chamber of Commerce and Industry in the years 1867-1868. In 1867 Çallızade Hacı Mehmet Efendi was appointed as the president of the Chamber of Commerce. To the assembly of the Chamber 6 people, namely Vanlızade Hacı Ahmet Bey, Yunuszade Fevzi Bey, among merchants Bakkalzade Hacı İbrahim Efendi, and 2 Greek and 1 Armenian representatives were appointed. With a regulation promulgated in 1911 Isparta Chamber of Commerce and Industry gained legal status.

Together with the outbreak of the Turkish War of Independence and due to the migration of Greeks living in Isparta to other provinces the activities of the Chamber ceased in 1921. During the deportation of Greeks following the Independence War, the properties of these people were purchased by Turkish citizens and therefore no capital accumulation left for any other purposes. In 1924 the Chamber was reactivated as the result of the actions of the notables that did not want to be an onlooker on the practice of usury of the capitalists of the period and that wanted to procure merchants to get loans. To the presidency of the Chamber reactivated Sarı Hacotechnu Süleyman; to the secretariat Arapzade Şükrü Bey and to the membership Kaçkıncızade Hasan Hüseyin Bey, Ciğerzade Hacı Ali Bey and Bakkalzade İbrahim Bey were chosen.
**MISSION OF ISPARTA CCI:**
In order to enhance the welfare level of our society to present services that blend global economic insights with local cultural values and take the benefit of society into account, and are also in accordance with our duty to enhance commerce and industry in Isparta.

**VISION OF ISPARTA CCI:**
While procuring sustainable development in Isparta, to become a recognised Chamber both in Turkey and in the world with its actions.

**DEPARTMENTS OF ISPARTA CCI:**
- Secretariat General
- Trade Registry Department
- Chamber Registration Department
- Department for K Documents and Capacity Reports
- Accounting Department
- Data Processing Department
- Press Advisory
- Consultancy and Projects / Foreign Economic Affairs
- Procedure Department
- Editorial Department and E-Archive
- Small and Medium Enterprises Development Organisation Synergy Focus
- Turkish Standards Institution Provincial Representative
- Private Secretariat
- Support Services
SECTORS IN ISPARTA

1. Banking
2. Economy and Financial Services
3. Real Estate Services
4. Craftsman’s Cooperative
5. Insurance
6. Press
7. Informatics & Hardware
8. Services of Informatics and Software
9. Services of Private Education
10. Services of Private Security
11. Internet Cafes
12. Stationery
13. Printing
14. Pari-Mutual Betting
15. Advertising
16. Retail of clocks
17. Artistic Activities
18. Telecommunication Services
19. Production and Sale of Eyeglasses
20. Personal Care and Beauty Centers
21. Medical
22. Private Hospitals and Polyclinics
23. Cleaning Services
24. Veterinary Medicine
25. Construction
26. Building Cooperatives
27. Glass
28. Production of Construction Materials
29. Sale of Construction Materials
30. Sanitation
31. Leather Manufacturing
32. Sale of Leather and Leather Products
33. Dealers of Shooting Materials and Production of Weapons
34. Floriculture and Landscaping
35. Stockbreeding
36. Agriculture of Cut Flower, Seed and Sapling
37. Cold Storage Houses
38. Aquaculture
39. Cooperatives of Water Products
40. Sale of Water Products
41. Irrigation Cooperatives
42. Production of Agricultural Products
43. Sale of Agricultural Products
44. Agriculture Cooperatives
45. Sale of Feed and Fertilisers
46. Sale of Alcoholic and Soft Drinks and Tobacco
47. Bakery and Bakery Products
48. Food Manufacturing
49. Sale of Food
50. Sale of Rose and Rose Products
51. Production and Sale of Milk and Dairy Products
52. Production and Sale Sweetie and Jam
53. Elevator
54. Production and Sale of Cement
55. Power Production and Distribution
56. Recycling
57. Heating and Cooling Systems
58. Production of Machinery
59. Processing and Sale of Marble
60. Marble Quarry
61. Production of Metals
62. Sale of Fuels
63. Sale of Mineral Oil Products
64. Sale of Automobiles
65. Manufacturing of Automobile Supply Products
66. Sale of Garments and Ready-Made Clothing
67. Sale of Home Textile Products
68. Yarn Production
69. Production of Carpet and Flooring
70. Production of Garments and Blanket
71. Sale of Durable Consumer Products
72. Sale of Electrical and Electronic Materials
73. Sale of Furniture
74. Glassware
75. Mines and Natural Sources (outside marbles)
76. Ornament and Jewellery (goldsmiths)
77. Cosmetics
78. Fuel Services
79. Scrap Dealer Services
80. Toys and Souvenir Shops
81. Wood Products
82. Manufacture of Furniture
83. Plastics Industry
84. Carriers
85. Passenger Transportation
86. Courier Services
87. Motor Carrier Cooperatives
88. Consultancy Services
89. Hotels
90. Restaurants
91. Travel Agencies
92. Organisational Services
93. Private Dormitories and Apartments Hotels
94. Architecture
95. Building Inspection
96. Mechanical Engineering
97. Environmental Engineering
98. Topographical Engineering
99. Geological Engineering
100. Electrical Engineering
INVESTMENT OPPORTUNITIES IN ISPARTA

The economy of Isparta is a growing and newly industrialized market economy. The main economic sectors are Agriculture and Industry. The main sectors of Isparta Industry are textile and clothing, lumber and wood, cement, construction, mine, marble, gas and medical gas and food. In our region the main sectors of agriculture are vegetable production, live animals and animal production. Especially, oil rose is one of the most important agricultural products in Isparta’s economy. 80% of oil rose in Turkey are produced in Isparta. In 2011, 9500 ton rose flower are produced. 1300 kg rose oil, 260 tons of rose-water and 9050 kg rose konkret are produced from rose flower.

Isparta has adequate transport network for sectors. Isparta is located on the highway which connects Izmir to Konya and Antalya to Ankara and Istanbul. Besides, Isparta has an airport. Our city’s proximity to Antalya, Isparta could use the transport facilities (airport, port, etc.) of Antalya.

PRODUCTS EXPORTED, COUNTRIES AND FIGURES

Export Products of Isparta and Export Countries

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<th>Countries exported</th>
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<td>NORWAY</td>
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<td>THE UNITED ARAB EMIRATES</td>
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<td>MORITIUS</td>
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<td>TURKISH REPUBLIC OF NORTHERN CYPRUS</td>
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<td>GUATEMALA</td>
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BULGARIA
JORDAN
FRANCE
BRAZIL
RUSSIAN FEDERATION
KUWAIT
PEOPLE’S REPUBLIC OF CHINA
DENMARK
EQUATOR
SLOVAKIA
DUBAI
LIBERIA
CAYMAN ISLANDS
UKRAINE
GERMANY
AUSTRIA
THE UK
AZERBAIJAN – NAKHCHIVAN
BOSNIA & HERZIGOCINA
SPAIN
IRAQ
HUNGARY

Products Exported

Wood and Forest Products
Cement and Soil Products
Iron and Steel Products
Iron and Non-Iron Metals
Leather and Leather Products
Other Industrial Products
Electric - Electronic
Ready Made Clothing and Garment
Cereals, Pulses, Oil Seeds and Related Products
Chemicals and Related Products
Dried Fruit
Mining and Metals
Machinery and Machinery Components
Fruits and Vegetables
WATER PRODUCTS AND LIVESTOCK PRODUCTS
Ornament Plants and Related Products
Vehicles and Sub-Industry
Textile and Related Raw Materials
Fresh Fruits and Vegetables
FOREIGN BUSINESS VISITS

**United Arab Emirates:** A committee of 64 people from Isparta Chamber of Commerce and Industry took a business trip to United Arab Emirates in 2010. In this context, Dubai and Abu Dhabi journeys were made and various fairs and business meetings were realised.

**China:** In the second half of 2010 Isparta CCI organised a business trip to People’s Republic of China with a committee of 35 businessmen. Throughout the journey, deliberations on business connections were made with the officials of international financial institutions and banks. Besides, deliberations were made with regional chambers of commerce and industry for reciprocal business opportunities. Especially the “108th China Import and Export Fair (Canton Fair)” was visited.
Germany: In June 2011 Isparta CCI realised a business trip to Germany with 71 businessmen. In this context Nurnberg, Frankfurt, Dusseldorf and Köln were visited. Nurnberg Marble and Metal Fair was visited. Besides, the Köln Plant of Ford, global automobile giant, was visited and the production line was observed. Moreover, meetings and reciprocal business interviews were made with the Chambers of Commerce and Industry of the provinces visited. Conferences on reciprocal business opportunities were realised in economic and commercial affairs offices.

Czech Republic: With a committee of 10 people a business trip was organised in 2011 to Czech Republic in the context of a project titled “The Enhancement of Crawfish Production and Marketing in Turkey”. The committee comprised of the members of the executive board of Isparta CCI, academicians of the Faculty of Aquaculture, and officials of regional enterprises producing water products and of water products cooperatives. During the trip, new techniques and applications of fish and crawfish production were learned and comparisons with our region were made. Enterprises that had business meetings managed to establish commercial connections.
**Italy:** With a committee of 50 people a business trip was organised in 2012 to Italy. The committee comprised of the members of the executive board and members of Isparta CCI. In this context Milano, Floranca, Venice, Pisa and Rome were visited. Milano Furniture and Forestry Fair was visited. Moreover, meetings and reciprocal business interviews were made with the Chambers of Commerce and Industry of the provinces visited. Conferences on reciprocal business opportunities were realised in economic and commercial affairs offices.

**PROJECTS**

*EU Projects*

1. **Isparta Rug Industry Training, Support and Marketing Project**

In the scope of the Project prepared under the “Active Workforce Programmes Project – New Opportunities 2004 Programme” maintained by Turkish Employment Agency employment of women and unskilled youngsters living in the province of Isparta was aimed through
2. Mutual Trade and Capacity Building

With the Project, Mutual Capacity Building prepared by Isparta CCI with the contributions of other non-governmental organisations and qualified by the EU, the EU funds were utilised and 60 industrialists took special trainings on foreign trade. Within the scope of the Project business trips were organised to Finland, Poland, Croatia, Romania and Greece. Businessmen and Chambers from these countries also visited our province (2009).
3. The Enhancement of Crawfish Production and Marketing in Turkey

In 2010, 3 project applications on 3 different subjects were made for the grant programmes funded by the European Union. Among these projects, the project titled “The Enhancement of Crawfish Production and Marketing in Turkey” was qualified (2011).
Local Projects

1. Workforce Training Projects

With the vocational training project we organised together with Turkish Employment Agency 6 trainings (1. Executive assistance, 2. Foreign trade personnel, 3. Sale and marketing, 4. EU project specialist, 5. Money and Capital, and 6. Finance specialist) were organised and 170 trainees were trained (2010).

2. Projects Co-Executed by Isparta CCI and Turkish Employment Agency: Specialised Vocational Course Center (Skill 10) Project

With the Project made for the training of qualified labour force necessitated in the industry all the industrial enterprises were visited and at the total the necessity of qualified labour was determined as 550 people. With the plan created in accordance with these demands, 26 trainings were made in workplaces and schools, and following the end of these trainings 178 people were placed in the enterprises as interns. Some of them were employed and insured and the rest are still being employed.

To the Project of West Mediterranean Economic Development Foundation (BAGEV) Isparta CCI also participated in order to decrease the unemployment in the Region. Together with the formation of employment offices related protocol was signed (2011).

4. Western Mediterranean Development Agency (BAKA) - “Digital Communication Network” Project

With the project titled “Digital Communication Network” signed in August and under which project practical trainings were given, a more efficient communication network through Internet was established with the members of the Chamber.
5. Western Mediterranean Development Agency (BAKA) – Isparta Product Catalogue

All the changes and developments in the world significantly affect national and even local economies. In order to pursue these changes and developments and keep up with them, it is necessary to prepare the appropriate infrastructure. These infrastructure and preparation efforts necessitate making continuous researches and innovative projects. In accordance with these necessities, since its foundation Isparta Chamber of Commerce and Industry (Isparta CCI) has searched for solutions to the problems of private sector and has put signature to many successful projects in order to contribute to the consistent development of private sector. The facts that the projects that have been performed within our Chamber have had repercussions at regional, national and international levels; have significantly contributed to Isparta economy and have played key roles for opening the doors of new investments have always given us the hope and courage for the following steps. In order to reconstruct Isparta, thanks to the synergy created by the executives, the assembly, the members and all the employees Isparta Chamber of Commerce and Industry has taken creative concrete steps and shown its potential power in all the strategic fields of the economy of our province. Through more powerful structure of our Chamber, crucial changes in the economic, social and cultural structure of our province have been experienced. First of all, Isparta Chamber of Commerce and Industry making efforts for the investors in our province, has a multi-dimensional perspective for the existing conditions of manufacturing sector that is the locomotive of Isparta economy. In this respect, in order to examine the product range in our province, the Chamber has successfully conducted the project titled “The Detection of Product Range in Isparta” that is supported by West Mediterranean Development Agency and now puts this unique catalogue as a project outcome into your service. With such a project that had not been made anywhere in Turkey, as a creator of initials and innovations Isparta Chamber of Commerce and Industry has proven its pioneer role once more. Through the website containing the e-version of this catalogue that would be the door for global markets, all the consumers and enterprises would access to the products in manufacturing sector of our province.
TRAININGS

Entrepreneurial Trainings

Concerning the entrepreneurial trainings protocols were signed with Small and Medium Enterprises Development Organisation, Isparta Commodity Exchange and 3 businessmen associations. Within the scope of existing Protocol it was planned to give 4 trainings. In 2011 these 4 trainings were completed, 114 trainees were graduated. In the trainings organised so far in 2012 2 stages were completed and 57 trainees were graduated. 20% of those trainees that prepared business plans following these trainings have managed to start up a business with governmental supports.

Training on Health and Safety at Work

The health and safety at work trainings which are mandatory by law were given to Chamber personnel and to those members who need the trainings and the trainings were certified.

Project Preparation Training of Isparta CCI and West Mediterranean Development Agency

The project preparation trainings of West Mediterranean Development Agency (BAKA) were made with the cooperation of our Chamber. Most of our members participated and benefited the trainings.

Training of Gulf Countries Market Opportunities by Isparta CCI and Turkish Export Promotion Center

A training meeting was organised by Turkish Export Promotion Center (İGEME) for the members of our Chamber.

Export Training and Common Mind Meeting by Isparta CCI and Turkish Exporters Assembly

A common mind meeting that we organised with Turkish Exporters Assembly was organised in order to enhance export. Exporting companies located in our province participated the meeting.

Isparta CCI Training of Industrial Thesis Project

In cooperation with university-industry-public sector, the Dean of the Department of Technology, Sıleyman Demirel University, lecturer of the Department of Mechanical Engineering, Prof. Osman İpek and lecturer of the Department of Mechanical Engineering,
Assoc. Prof. Cengiz Kayacan organised a contact meeting on developing technology, technological products and production projects for the members of our Chamber.

**Training of Omnibus Bill and Fiscal Pardon**

The president of Isparta Chamber of Certified Independent Accountants and Financial Advisors, Şükrü Kaya informed the members of our Chamber about omnibus bill and fiscal pardon.

**Conference of Turkish and Global Economy by Isparta CCI and Finansbank**

With the cooperation of Isparta CCI and Finansbank economist Murat Sağman informed the members of our Chamber about Turkish and world economies in the light of latest developments.

**Training of the Innovative Opportunities and Promotions in Food Sector**

A contact meeting on innovative opportunities and promotions in food sector was organised by specialists.

**On-the-Job Trainings**

**Trainings of Turkish Standards Institute Quality Management, Internal Inspection and Documentation:** As Isparta CCI is a Chamber that has accreditation certificate trainings on this subject are regularly given to the personnel. In 2011, the Chamber personnel took training on quality management system that was given by Turkish Standards Institute specialists.

**Basic Writing Techniques:** In order the personnel of Isparta CCI to exchange letters more accurately understandable 2-day training was organised by academicians.

**Basic Communication Techniques:** With the training given by the dean of the Faculty of Communication, Süleyman Demirel University efficient communication of the personnel of Isparta CCI is aimed. Theoretical and applied training organised lasted 3 days.

**Basic Information Technologies:** In the training it is aimed that personnel can use all the computer programs efficiently. The training given by specialists lasted 6 days.

**Personal Development and Motivation:** The training devoted to Isparta CCI to catch up with the up to date developments, to learn new techniques and technologies and to increase motivation.

**Training of the Development of EU Project Marketing Channels**
The trainings in the scope of our European Union project were given by academicians and specialists. The trainings to which 50 trainees were enrolled encompass various crucial titles ranging from marketing to exportation.